



## Duncan McKechnie

Executive Vice President and Chief Commercial Officer

Duncan McKechnie joined Vertex in 2013. As Vertex's Executive Vice President and Chief Commercial Officer (CCO), Mr. McKechnie oversees Vertex's global commercial team, which includes activities that support the approved use of Vertex's marketed medicines around the world. Prior to becoming CCO, he led the North America Commercial team including the successful launches of TRIKAFTA®, CASGEVY®, ALYFTREK® and JOURNAVX™. In this role, which he held from 2018 to June 2025, he oversaw Marketing, Sales, Market Access and Patient Support in the United States and Canada. In 2022, he assumed leadership responsibility for the Global Health Economics and Global Pricing and Market Access functions across the Vertex portfolio. Prior to this role, Mr. McKechnie led Vertex's Global Commercial Strategy team. In that role, he focused on collaborating with Research, Clinical Development and Regulatory functions to build the cystic fibrosis (CF) strategy and launch plans for the company's CF pipeline, prioritizing assets in Research and aligning Clinical Development and Health Economics plans to ensure successful data generation and global launches.

Mr. McKechnie has more than 30 years of experience in the biopharmaceutical industry and has worked in a range of operational and strategic commercial roles across multiple disease areas and geographies. Prior to joining Vertex, Mr. McKechnie held multiple commercial leadership roles of increasing responsibility at Novartis over 13 years, where he worked in the UK, Switzerland and the U.S.

Prior to these roles, Mr. McKechnie spent 9 years at GlaxoSmithKline (GSK) plc in the UK in sales and marketing roles. He joined GSK after earning a degree in business studies from the University of Plymouth in the UK.

### Contact:

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Chief Commercial Officer  
he/him/his

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Joined Vertex: 2013

### Education:

University of Plymouth, UK